

**Oscar J. Franck Terrazas, CRE, FRICS,  
RICS Registered Valuer**



**Curriculum Vitae**

Having spent 11 years as Managing Director of Integra Realty Resources De Mexico, Mr. Franck Terrazas evolved his business career in 2013 as Founding Partner and Managing Director of **International Realty Valuation (IRV)** and its affiliated **IRV De México**. Actively engaged in real estate valuation and counseling under international standards. He is responsible for all operations in México, Latin-America and international projects, having performed valuations in Mexico, Costa Rica, Belize and Russia, averaging over 400 improved properties (more than 80 million SF) per year. Background includes 5 years in architectural design in Mexico and over 2 decades in international business. Recent experience is concentrated in major industrial portfolios and urban and suburban developments in Mexico. Valuations have been performed on various properties including, but not limited to, single and multitenant industrial buildings, community and regional shopping centers, hotels and resorts, Embassy Housing Compounds, mixed used facilities, self- storage facilities and vacant land for different uses. Specialized real estate valuation and counseling includes large portfolios containing over 120 properties in multiple locations. Clients served include lenders, investment firms, developers, private and public agencies, including the U.S. Department of State. Valuation and consulting work performed for private and public companies trading at the BMV (Mexico's Stock Exchange), estates, financing, equity participation and due diligence support.

Mr. Franck is a member of several organizations: The Royal Institution of Chartered Surveyors (FRICS and Registered Valuer designations); The Appraisal Institute, International member of AMPI – México, member of NAR Global and past O.C. Chapter President of AEM (Mexican Entrepreneurs Association). He is the 1<sup>st</sup> Mexican national to be admitted to the prestigious organization The Counselors of Real Estate, holding a CRE designation. Mr. Franck served as President of ProMéxico Business Council, Los Ángeles, CA and Chair of the Real Estate Sector during the 2015-2016 period. Mr. Franck is a prolific writer for several international real estate publications, including Inmobiliare Magazine.

